

# DELIVERING DIGITAL EXPERIENCES

DIGITAL STRATEGY

AI SOLUTIONS

PAID SEARCH & SOCIAL

DISPLAY & VIDEO

CONTENT & DIGITAL PR

ORGANIC SEARCH (SEO)

DIGITAL ANALYTICS

MARKETING AUTOMATION & CRO

130+ Awards 200+

Clients

30

Industries

170+

Peak Acers

25+

Languages

# The core of Peak Ace's mission: delivering unique digital experiences

We develop and execute integrated digital strategies, connecting you to your target groups across all relevant touchpoints. By marrying data with creativity, we enable you to be one step ahead.

**Bastian Grimm, Peak Ace CEO** 











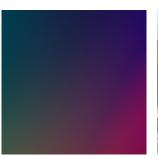
















### Our services

Our core competencies and service offerings at a glance

## DIGITAL STRATEGY & AI SOLUTIONS NEW

- Extensive workshops on determining the status-quo
- Selection & implementation of AI tools
- Strategic use of AI in business & marketing
- Al-driven marketing solutions for increased efficiency
   & optimisation in workflows

## DIGITAL ANALYTICS

- Creation & management of tracking concepts
- Customer journey tracking, analytics & health checks
- Implementation of tracking setup & CMPs
- Data visualisation & dashboards

#### PAID SEARCH

- International SEA (Google, Bing, Seznam, etc.)
- Shopping, including feed management & optimisation
- Amazon & app advertising
- Automation services (bid management & scripts)

#### PAID SOCIAL

- International campaigns (Facebook, Instagram, LinkedIn, TikTok, etc.)
- Dynamic campaigns including feed management
- B2B & B2C lead generation
- Brandformance

# DISPLAY & VIDEO

- Programmatic advertising
- Google display advertising
- Native & YouTube advertising
- Digital Out Of Home (DOOH)
- Connected TV

## SEARCH ENGINE OPTIMISATION

- SEO strategy & audits
- Relaunch & migration support
- International & technical SEO
- Amazon SEO

3

Link risk management

## CONTENT SERVICES

- Communication & content strategy
- Planning & creation of editorial content
- Localisation & optimisation of editorial content
- Al-powered content solutions & social media content

#### DIGITAL PR

- Campaign conception (marketing, lead gen, etc.)
- Content, visual & technical implementation & development
- Target group analysis & tone of voice
- Outreach & seeding

#### MARKETING AUTOMATION

- Custom data engineering solutions & science
- ETL data pipelines
- Google Ads scripting
- Selection & implementation of MarTech stack

## CONVERSION RATE OPTIMISATION

- Landing pages & conversion funnel analyses
- Psychological pattern/ behavioural economics
- Landing page creation & optimisation
- A/B testing

# DIGITAL STRATEGY & AI SOLUTIONS

Core competencies and service offerings

#### **DIGITAL STRATEGY**

- Development of comprehensive marketing strategies
- Market & competitor analysis
- Identification of potential digital marketing channels (growth levers)
- Target group definition (personas, Jobs-to-be-Done framework)
- User journey mapping
- Sparring on go-to-market strategies
- Management of marketing budget with a holistic ROI focus

#### INCREASING EFFICIENCY IN DIGITAL MARKETING

- Creation of synergy through coordinated marketing measures
- Selection & implementation of MarTech & ad tech stack
- Selection of AI tools to automate repetitive tasks

#### AI SOLUTIONS

- Extensive workshops on determining the status-quo
- Selection & implementation of AI tools
- Strategic use of AI in business & marketing
- Al-driven marketing solutions for increased efficiency & optimisation

# DIGITAL ANALYTICS Core competencies and service offerings

#### DATA TRACKING STRATEGY

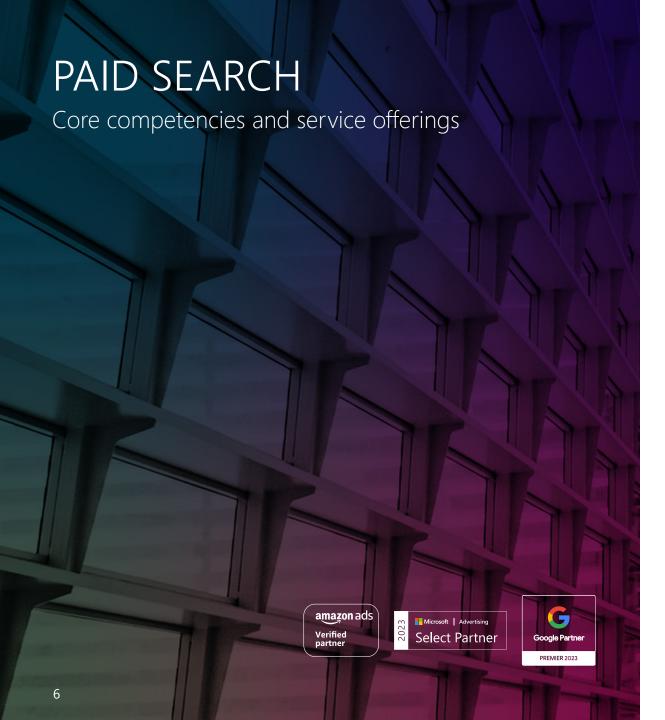
- Definition of KPIs
- Tracking concepts
- Tool selection

#### TRACKING IMPLEMENTATION

- Analytics health checks
- Server-side tracking
- Conversion tracking ad tools
- CMP integration
- Offline data connection

#### **REPORTING**

- BigQuery setup & implementation (DWH)
- Reporting automation
- Data visualisation



#### **PPC MANAGEMENT**

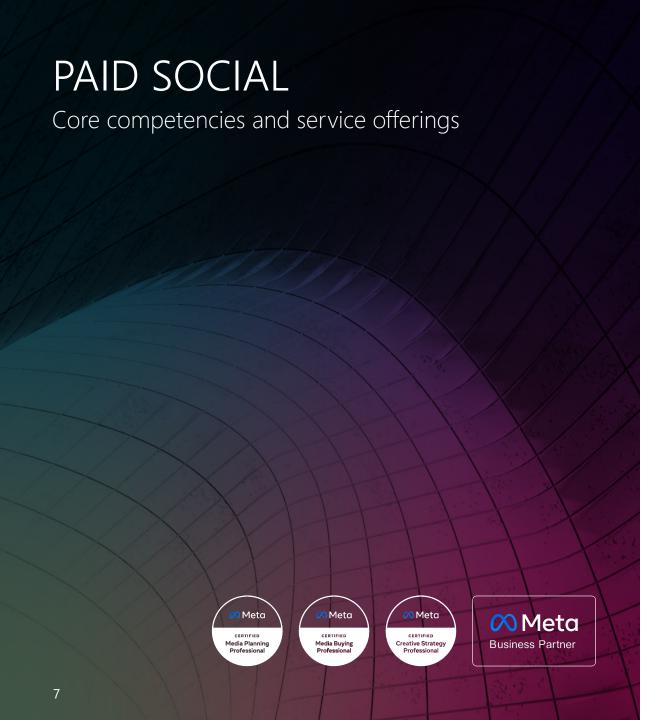
- Full-service account management
- Platforms: Google Ads, Microsoft Advertising, Amazon Ads, Seznam
- Campaign types: Search, Shopping, Display, YouTube, App
- Strategy development
- Keyword/target group research & ad creation
- Ongoing campaign creation & optimisation
- Multi-channel reporting & bid management
- Ads API & script development

#### PERFORMANCE TRACKING

- Product feed creation, optimisation & testing
- Price comparison & search engine optimisation
- Google Shopping, Idealo, Amazon Ads etc.

#### **CONSULTING**

- PPC workshops & trainings
- Strategy & concept development
- Detailed account analysis & evaluation
- Monitoring & tracking concept development



#### **PSA MANAGEMENT**

- Social advertising strategy development (LinkedIn, Instagram, TikTok, etc.)
- Ad copy creation & automation
- Setup & management of all paid marketing objectives
- Ongoing campaign optimisation
- Audience management & bidding
- Multi-channel reporting

#### PERFORMANCE TRACKING

- Social platform pixel & attribution
- Dynamic tracking solutions
- Integrated tag management solutions

#### **CONSULTING**

- Workshops & trainings
- Strategy & concept development
- In-depth account analysis & review
- Monitoring & tracking concept development

# DISPLAY & VIDEO ADVERTISING

Core competencies and service offerings





#### **DISPLAY & VIDEO STRATEGY**

- Strategy development (Programmatic, GDN, Native, YouTube, DOOH, Connected TV)
- Target group/targeting research
- Creative planning & design (GMP Studio, Design Services)
- Media planning & delivery

#### PROGRAMMATIC MEDIA BUYING

- Programmatic buying via DV360 or other DSPs
- Planning, implementation & optimisation of ads (CM360)
- A/B testing
- Campaign creation & optimisation
- 1st-/3rd party data integration
- Data reporting & analysis

#### **CONSULTING**

- Workshops & trainings
- Strategy & concept development
- Detailed account analysis & evaluation
- Monitoring & tracking concept development

# SEARCH ENGINE OPTIMISATION

Core competencies and service offerings

#### **STRATEGY**

- Keyword research & strategy
- Competitive research & benchmarking
- International & local SEO strategy
- Content strategy development & optimisation
- SEO workshops & trainings

#### **TECHNOLOGY**

- Website health checks & audits
- Crawl & indexation management
- Domain, website & platform migrations
- Web performance optimisation
- Structured data & voice search optimisation
- Amazon SEO & app store optimisation

#### **LINKS**

- Link auditing & prospecting
- Link risk management & link profile analyses
- Link removal & penalty management

## CONTENT SERVICES

Core competencies and service offerings

#### **CONTENT STRATEGY**

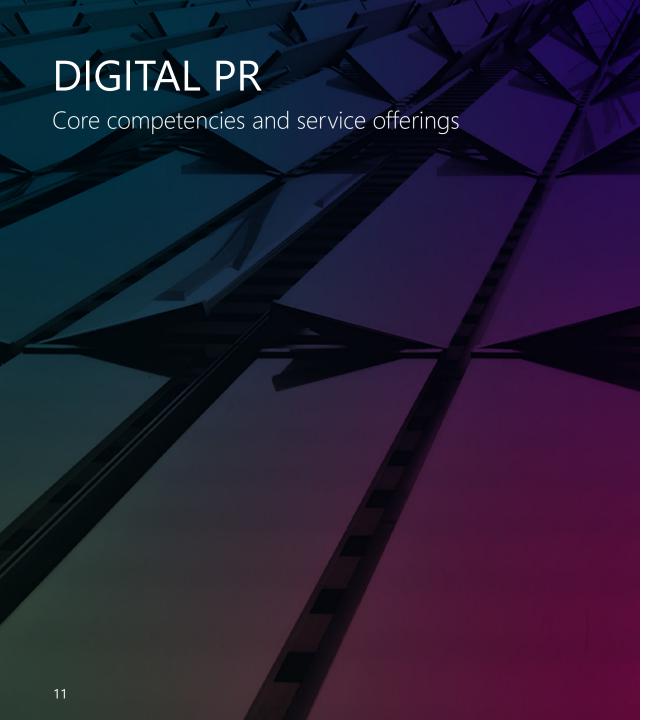
- Communication & content strategy
- Content & competitor analysis
- Content audits & potential analysis
- Brand building & storytelling

#### **CONTENT CREATION**

- Content & data research
- Planning & creation of editorial content
- Localisation & optimisation of editorial content
- Guidebook, blog & magazine content
- Website, category & product texts
- Content marketing campaign creation in the form of studies, expert articles, maps, infographics, whitepapers & eBooks, etc.
- Data visualisation
- Al Concierge Service for Al-powered content solutions

#### **WORKSHOPS & TRAININGS**

- Content strategy & storytelling
- Editorial planning
- Creative writing



#### **DEVELOPMENT & CONCEPTION**

- Target group analysis & tone of voice
- Campaign & strategy conception
- Online, data & real-time PR strategy
- Storytelling & thought leadership

#### **OUTREACH & SEEDING**

- Pre-outreach & strategy evaluation
- Target media analysis & contact management
- Press releases
- Seeding strategy
- Content outreach
- Press & media monitoring

#### **WORKSHOPS & TRAININGS**

- Digital PR strategy & conception
- Digital PR tools



#### **REPORTING AUTOMATION**

- ETL data pipelines
- Data warehouse setup (BigQuery)
- Custom Looker Studio connectors
- Data science analyses

#### **CUSTOM SOLUTIONS**

- Integration of AI tools
- Google Ads scripting
- Google Apps Script
- Custom data engineering & science

#### **TOOL STACK CONSULTING**

- Analytics & CMP
- CRO & A/B testing
- ETL & data warehouse (DWH)
- Data engineering software



#### **CUSTOMER JOURNEY TRACKING & ANALYTICS**

- Definition of KPIs & digital analytics strategy
- Creation of tracking concepts & technical implementation
- Dashboards & automation of reporting

#### **TOOL IMPLEMENTATION & SETUP**

- Google BigQuery & Cloud Platform
- Google Analytics 360

#### **GOOGLE ADS SCRIPTING**

High-performance scripts for monitoring & automation of PPC campaigns

#### **CONVERSION RATE OPTIMISATION**

- Conversion consulting & audits
- A/B testing
- Landing page creation & optimisation

#### **WORKSHOPS**

Google Analytics & Tag Manager

## An overview of our clients

We assist clients of all sizes across multiple different industries to achieve success.

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# Language diversity at Peak Ace

Together with our native speakers of 25+ languages, we develop target market-oriented campaigns in order to sustainably expand our global reach.

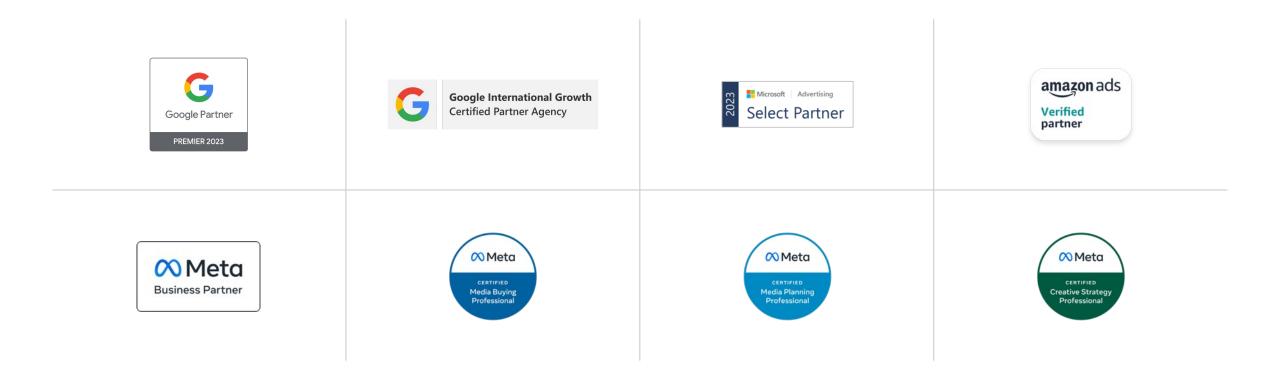
				<b>+</b>	
German	US-English	UK-English	Dutch	Finnish	French
			<b>+</b>		
Danish	Italian	Japanese	Norwegian	Hungarian	Polish
•				(c)	
Portuguese	Russian	Spanish	Swedish	Turkish	Czech
Romanian	Arabic	Croatian	*** Chinese	Thai	with more to come

# Our Peak Acers share their knowledge at major industry events all over the globe

S M X° MÜNCHEN GERMANY	SEO	brightonSEO.	digital growth unleashed	S M X° ADVANCED EUROPE	unGAggED	WE 🌣 SEO
FRIENDS FSEARCH FORMA INC.		Google Engage	inOrbit	International Search Summit	# DMWF	OMX
S M X° LONDON UK	[seacamp]	<b>SMXL</b> MILAN		SEARCH 😲		searchmetrics SUMMIT
DIGITAL MARKETING TRANSFORMATION	LONDON		SEOKLODETIES!	SEPDAY	Digitalzone <sub>4</sub>	
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# Peak Ace: certified experts, trusted industry partners

We have close contacts to the most important players in the industry and direct access to these advertising companies' services and tools.



# Multi-award-winning work for our clients

Our campaigns achieve outstanding, innovative results and global recognition. Awards we won most recently:





#### **24x** Nominations, **6x** Awards:

"Most Innovative Campaign (SEO)"

"Best Use of Content Marketing"

"Best Use of Search - B2C (PPC)"

+3 other awards



#### **24x** Nominations, **5x** Awards:

"Best Use of Search – Finance (PPC): Large"

"Most Innovative Campaign (SEO): Large"

"Best Local Campaign (SEO): Large"
+2 other awards



#### 20x Nominations, 3x Awards:

"Best SEO Campaign"

"Best Crisis Communications or Response Campaign"

"Multi-Territory Agency of the Year"



#### 9x Nominations, 2x Awards:

"B2C Content Campaign of the Year"

"Crisis Response Content Campaign
of the Year"



# Award-winning work

Our current awards



# AutoScout24: Against all odds – Crisis-proven content

Our campaign for AutoScout24 has won four awards so far this year, including "Best Use of Search - B2C (SEO)" at the European Search Awards 2023.









"Best Use of Search – B2C (SEO)"

"Crisis Response Content Campaign of the Year"

"Best Use of Search – Automotive"

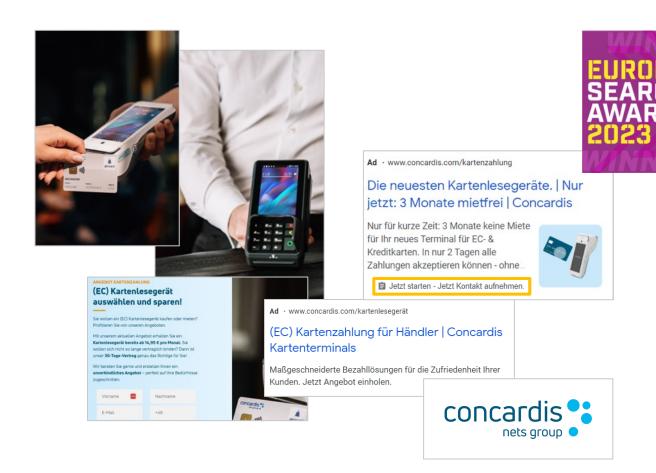
"Crisis Communications or Response Campaign"



Source: https://pa.ag/30Q5BbK

# Concardis: Tracking the way to higher card acceptance

Our campaign for Concardis has won two awards so far this year, including "Best Use of Search - B2B (PPC)" at the European Search Awards 2023.





"Best Use of Search - B2B (PPC)"

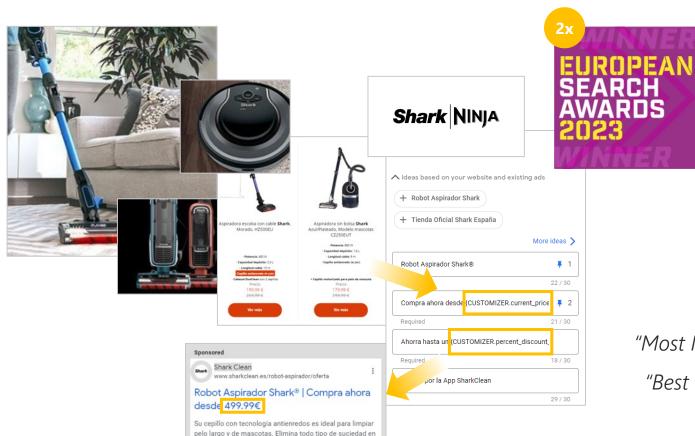
"Best Use of Search - Finance (PPC)"



Source: https://pa.ag/3OQ5BbK

# SharkNinja Spain: Cleaning Spanish houses since 2020

Our campaign for SharkNinja Spain has won two awards so far this year, including "Most Innovative Campaign (PPC)" and "Best Use of Search - B2C (PPC)" at the European Search Awards 2023.



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"Most Innovative Campaign (PPC)"

"Best Use of Search - B2C (PPC)"



Source: https://pa.ag/3OQ5BbK





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