

**eleks**

# About ELEKS

COMPANY OVERVIEW

eleks

**A trusted partner for  
guaranteed engineering  
excellence, quality  
and transparency  
every step of the way**



## HOW WE GUARANTEE A SUCCESSFUL DELIVERY



You can choose from **flexible, cost-effective collaboration models** that align best with your needs



We keep you **informed and involved** throughout the entire development process



We build from scratch or use our delivery accelerators to **get your software to market faster**



**No missed deadlines** just reliable software that frees you to grow your business.



# WITH ELEKS, YOU GET A PARTNER THAT IS

We stand up to the most complex technology and business challenges, employing a mix of pioneering and traditional methods to design and implement full-cycle products that fulfil your software vision.

## Fully committed to delivering your project

and ready to share both the responsibility and development risks.



## Focused on long-term strategic partnerships

to deliver maximum value through a deep understanding of your business and industry.



## Supplying you with top scientific talent

to efficiently solve the most intricate software engineering challenges



## FACTS AND FIGURES

In business  
since **1991**



**1000+**  
End-to-end projects delivered



**64**  
Net Promoter  
Score



**20+** Years of cooperation with key customers

### Certifications

[More certifications](#)



Crown  
Commercial  
Service  
Supplier

# GLOBAL PRESENCE

- ⦿ Headquarters
- Development Centre
- International Office
- Partner
- Affiliate

**20**  
offices

Las Vegas

Toronto  
Chicago

Buenos  
Aires

London  
Amsterdam  
Zürich  
Paris

**Tallinn**

Berlin  
Krakow  
Rzeszów  
Zagreb  
Split  
Lviv  
Kyiv  
Ternopil  
Ivano-Frankivsk

Al Jubail  
Ajman

Tokyo

**1,400+**  
delivery  
experts

**2,000+**  
total global  
headcount

# Award-winning vendor

[More awards](#)

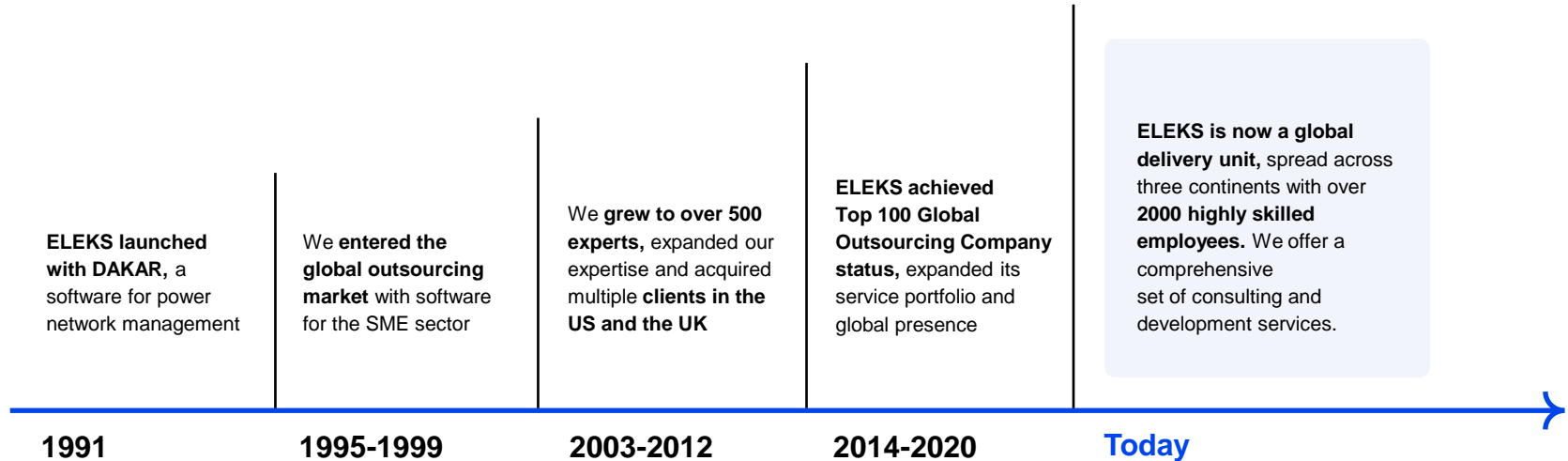


# Notable media features

[More features](#)



# How we grew





# Centers of Excellence

**1,400+**  
TECH EXPERTS

Project Management Office  
**117 experts**

Development (Dev) and  
IT operations (Ops) Office  
**46 experts**

Business Analysis Office  
**115 experts**

Software Engineering &  
Development Office  
**652 experts**

Quality Assurance Office  
**331 experts**

Data Science Office  
**19 experts**

Product Design (UX) Office  
**64 experts**

Information  
Development Office  
**43 experts**

Customer Support Office  
**57 experts**

**CTO  
Office**

Software  
Architecture Office

R&D

**Information  
Security  
Office**

**Digital  
Transformation  
& Growth**

Sustainability  
Consulting

Enterprise  
Applications  
Practice

Data & Analytics

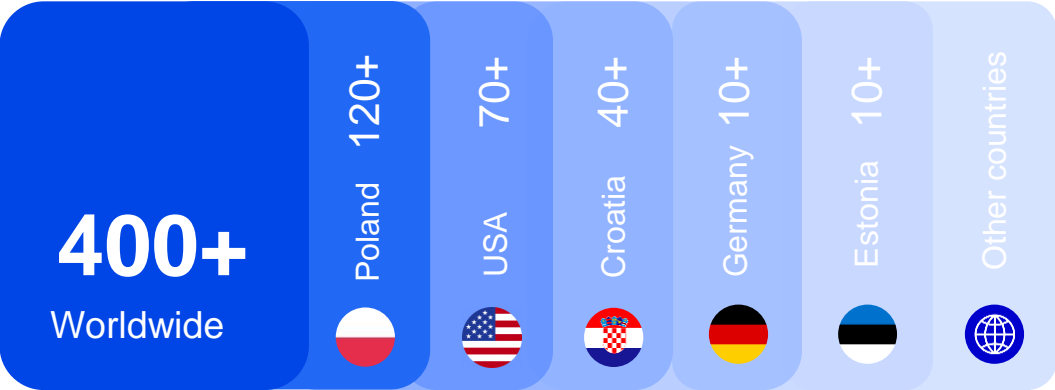
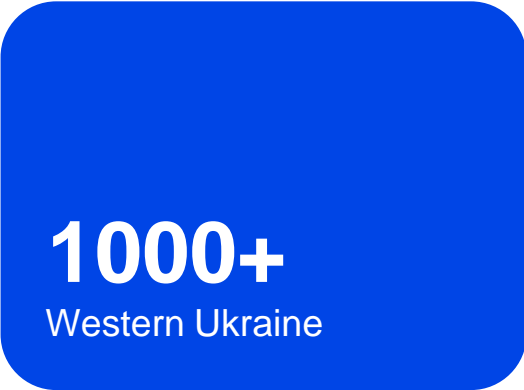
# ELEKS' GLOBAL STAFF

**72%**

Delivery teams in  
Western Ukraine

**28%**

Delivery teams  
Worldwide



# ELEKS Security

- 01 Security professionals and certified experts

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- 02 Leading ISACA and CSA chapters in Ukraine

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- 03 Technical alliances with cyber security companies

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- 04 Emerging risks research: AI, Blockchain, etc.

## Certifications and frameworks



# ELEKS LEADERSHIP TEAM



**Andriy  
Krupa**

CEO



**Oleksiy  
Kovtonyuk**

Chief Finance Officer



**Marina  
Vyshegorodskikh**

Chief People Officer



**Iurii  
Garasym**

Chief Information  
Officer



**Ruslan  
Seredyuk**

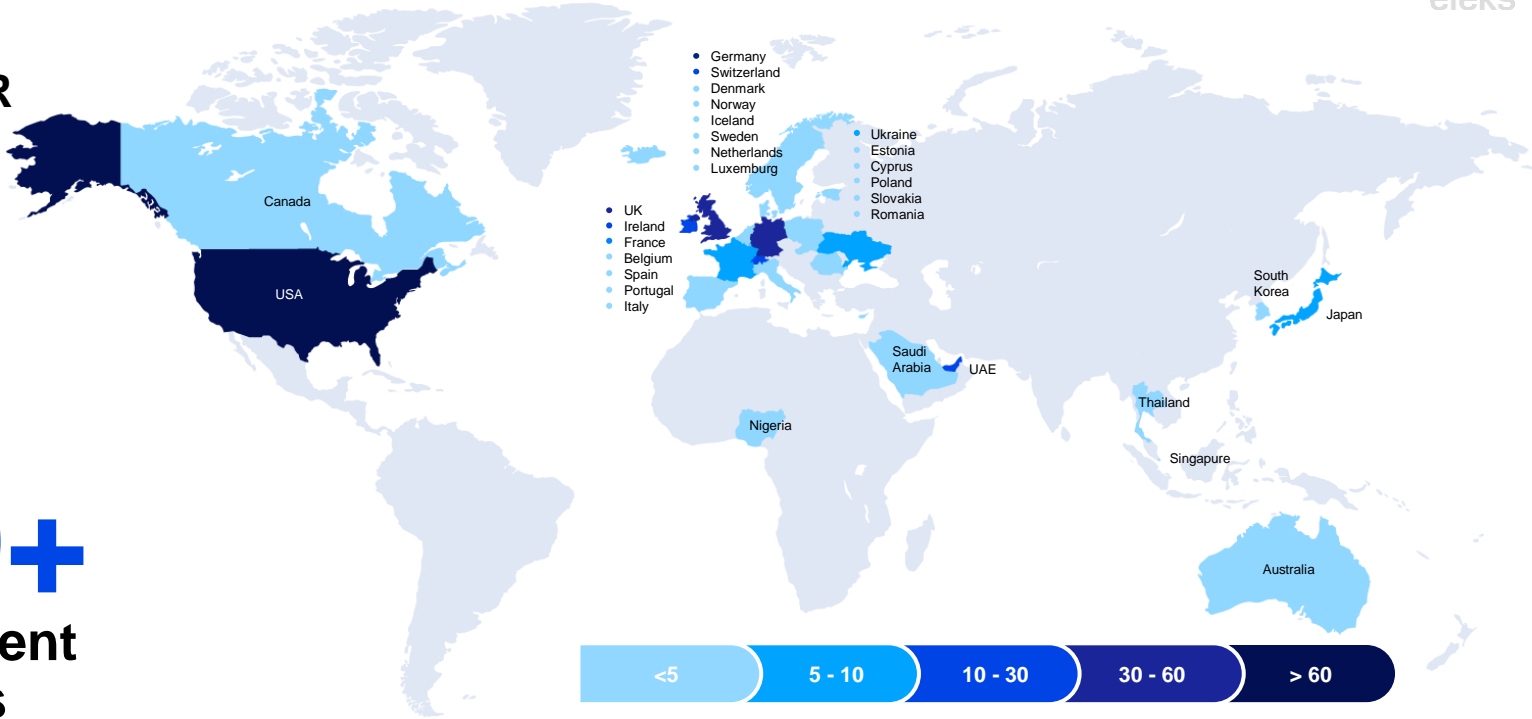
Chief Engineering  
Officer



**Iryna  
Bilinska**

Executive VP of Sales  
Operations

# MEET OUR CLIENTS



**120+**  
active client  
accounts

**75%**

for SMB

**25%**

for Enterprise

**1000+**

end-to-end solutions  
delivered

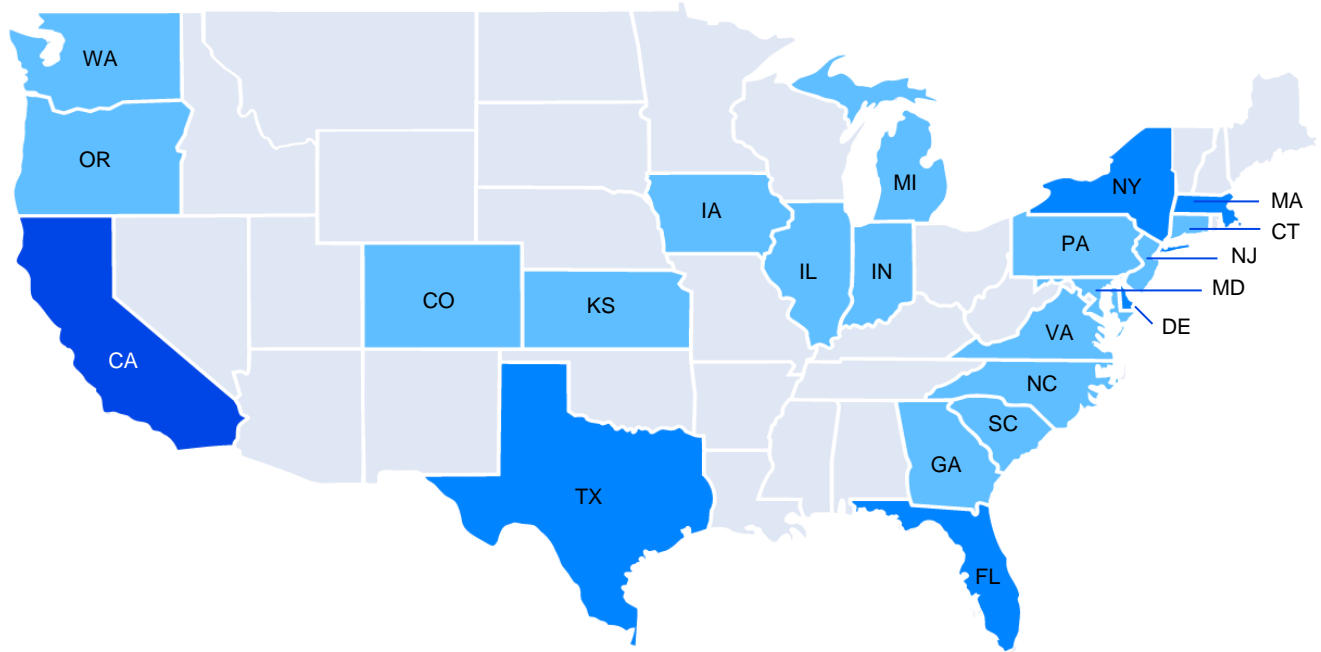
**90%**

of clients do more than  
one project with us

**20+**

years of cooperation  
with our oldest clients

# OUR US CLIENTS



**70+**  
active client  
accounts

## Client accounts scale



## MEET OUR CLIENTS

We build long-term partnerships with industry leaders and technology challengers to create truly transformative results

**aramex**  
delivery unlimited

**TAIT**

 BNY MELLON | **EAGLE**  
INVESTMENT SYSTEMS

**GRTgaz**

**WELLAIR**

 **TechnipFMC**

**Blackboard**

  
**IMERYS**

**drax**

**P A C E**  
a **TXT** company

**IXM**

**NRI**

 **acino**

**eSET**

 **AUTODESK.**

 **AVG.**

Our clients' success is our top priority and key to our own culture and evolution.

## OUR LONGEST-STANDING CLIENTS



**Client since:** 2001  
**Industry:** Finance

Application development  
Quality assurance  
Data science



**Client since:** 2002  
**Industry:** Entertainment

Application development    PoC development  
Quality assurance            Technical support



**Client since:** 2004  
**Industry:** IT, Education

Application development  
Product design



**Client since:** 2003  
**Industry:** Healthcare

Application development  
Quality assurance



**Client since:** 2001  
**Industry:** Government

Application development  
Quality assurance  
Data science

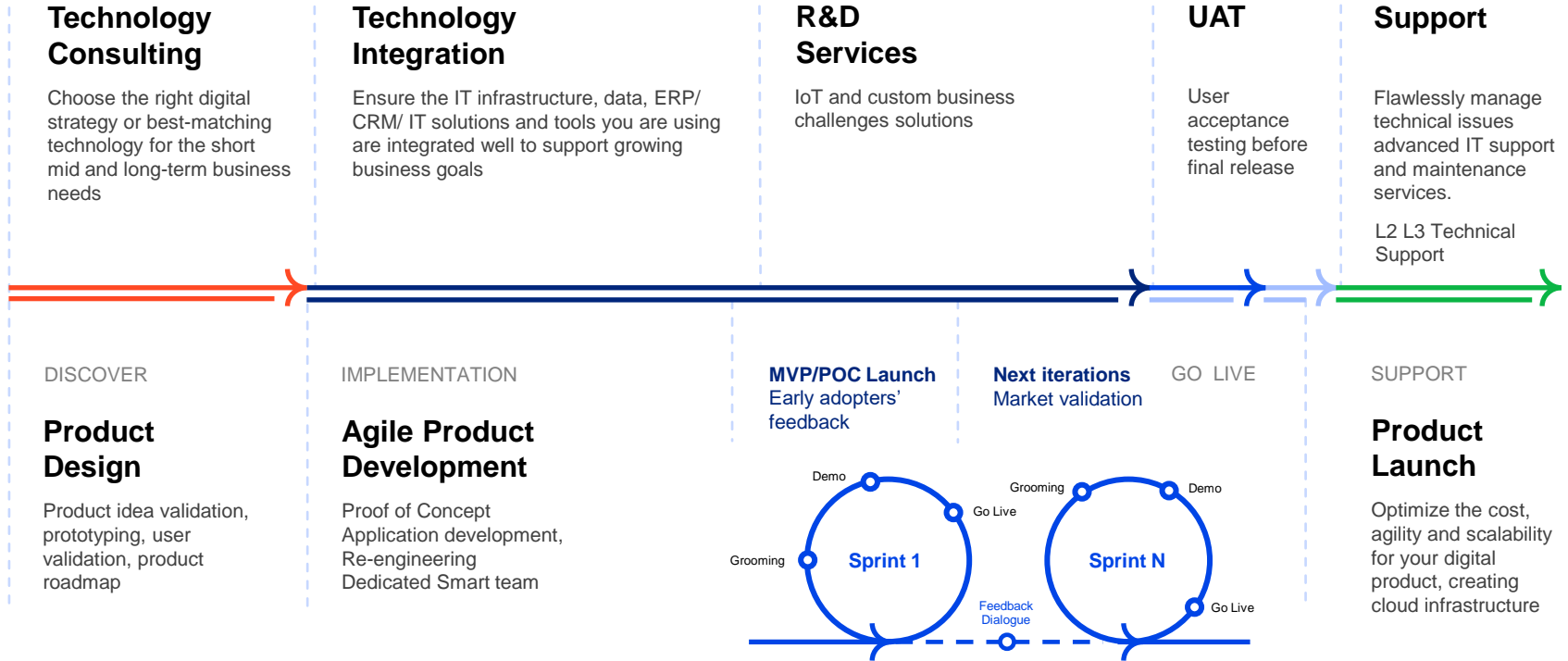


**Client since:** 2006  
**Industry:** IT

Application development            Data science  
Quality assurance                    Technical support



# OUR PROCESS



# ELEKS COOPERATION MODELS

**Core services**  
**Client**  
**ELEKS**

	<b>Engineering team</b>	<b>Smart team</b>	<b>Application Development or Re-engineering (Fixed Price)</b>
Dev process setup	<b>Client</b>	<b>ELEKS</b>	<b>ELEKS</b>
Workload management	<b>Client</b>	<b>ELEKS</b>	<b>ELEKS</b>
Risk management	<b>Client</b>	<b>ELEKS</b>	<b>ELEKS</b>
Qualification of engineers	<b>ELEKS</b>	<b>ELEKS</b>	<b>ELEKS</b>
Experience with requested tech stack	<b>ELEKS</b>	<b>ELEKS</b>	<b>ELEKS</b>
Soft skills	<b>ELEKS</b>	<b>ELEKS</b>	<b>ELEKS</b>
Knowledge of delivery processes	<b>ELEKS</b>	<b>ELEKS</b>	<b>ELEKS</b>
Awareness of best practices	<b>ELEKS</b>	<b>ELEKS</b>	<b>ELEKS</b>
Scope, budget, timeline	<b>Client</b>	<b>Client, ELEKS</b>	<b>Client, ELEKS</b>
Vision & launch	<b>Client</b>	<b>Client, ELEKS</b>	<b>Client, ELEKS</b>

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# **Our service portfolio**

# ELEKS Service Portfolio

## Engineering

PoC development

Application development

Application re-engineering

Data Science

Product-oriented delivery

## Advisory

Product design

Software audit

Technical feasibility study

## Digital Transformation & Growth

Enterprise applications

Data & analytics

Sustainability consulting

Agile transformation

## Cybersecurity

Security testing

Security compliance

eCap

## Quality assurance

Test automation

Performance testing

## Capacity

Engineering team

## Support

Support

# Engineering Services

## Application development

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Develop a complete software ecosystem. Based on your specific needs, cover all aspects of a successful delivery — from idea validation, development, testing and documentation to project governance.

## Data science

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Use the hidden possibilities of the data, diagnose and plan further activities focused on the processes' efficiency improvement.

## Application re-engineering

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Bring up to date your application's ecosystem for better supportability and lower operational costs.

## PoC development

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Test your ideas with minimal risk to justify a further investment. Get the feedback you need to succeed.

## Product-oriented delivery

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Guaranteed product delivery within your time or budget constraints with a focus on your business goals.



# Digital Transformation & Growth Services

## Enterprise Applications

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ELEKS Enterprise Applications team provide advisory and deliver projects in the area of ERP/ CRM/ BI /digital landscape to ensure Customer business goals are achieved in the most optimal way through solutions/platforms of SAP, MS Dynamics, Salesforce and Odoo.

## Agile Transformation

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Drive your organization towards agility, resilience, and sustainable business growth while reducing time to market and enhancing employee collaboration and performance with ELEKS' team of specialist agile coaches, certified to the highest industry standards.

## Data & Analytics

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ELEKS helps companies with analyzing all their data (real-time, historical, unstructured, structured, qualitative) to identify patterns and generate insights to inform and, in some cases, automate decisions, connecting intelligence and actions

## Sustainability Consulting

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ELEKS helps companies to reach carbon neutrality by utilizing digital technologies. We focus on optimization, automation, and the creation of new business opportunities.



# Advisory Services

## Product design

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Form the product concept that corresponds to user/market needs and includes all necessary attributes to kick-off a development phase.

## Software audit

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Perform in-depth evaluation and analysis of your software and its entire software development lifecycle.

## Technical Feasibility Study

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The technical feasibility study will help you determine whether the current state of technology allows to implement your project “here and now”.



# Cybersecurity Services

## Security testing

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Get an overview of misconfigurations or vulnerabilities that could lead to an attack and cause serious business impact.

## Security compliance

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Identify, understand and resolve information security issues that put your organization or products at risk.

## eCAP

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Advanced governance, risk, and compliance (GRC) solution that enables centralized management of compliance-related activities across your organization.





# Quality Assurance Services

Optimise your testing costs, shorten development cycles and drive continuous quality of your software

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## Test automation

Decrease bug detection time and testing costs.

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## Performance testing

Ensure top performance and responsiveness of your software.



# Support Services

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## L2 support

Address technical incidents without implementing changes to the program code.

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## L3 support

Resolve the most technically challenging issues that need debugging.

**Troubleshoot any technical issues associated with your product or service and prevent new ones from ever happening**

# Capacity service

Hire a team of experts to efficiently fulfil your software development requirements

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Find specialists with a specific skills-set or address extra engineering needs with **engineering team** service



**eleks**

**Our products,  
accelerators and  
partners**

# DAKAR – INTERACTIVE AUTOMATED COMPLEX FOR LOAD FLOW ANALYSIS



**250**  
customers

**DAKAR is an ongoing key educational tool in specialised universities of Eastern Europe**

## FEATURES & FUNCTIONS

- Integration module for ingesting data from SCADA systems
- Load flow calculations module – normal, marginal, and post-emergency
- Module for automated system stability analysis
- Calculation of electrical mode, electromechanical transients, short-circuit currents
- Recommendation engine for post-emergency control actions
- Custom simulation engine for predicting alterations in load and generation
- Emergency control system modelling and power system scheme reduction features

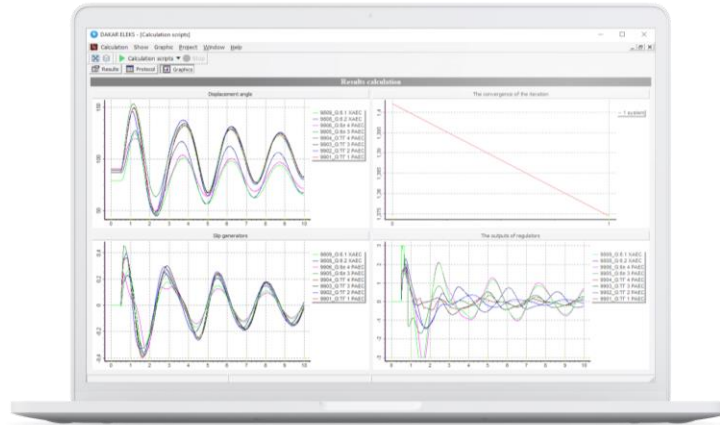
## CHALLENGE

ELEKS aimed to create a tool that would help power systems operators to optimize distribution networks, improve the quality of energy supply, predict network maintenance, and recommend incidents recovery actions

## SOLUTION

DAKAR enables management as well as fast and accurate analysis of large power networks. It leverages a set of complex data science techniques and allows managing power systems in real time.

DAKAR's centralised data storage and data management tools help organizations minimise errors and prevent financial losses.



More info at [dakar.eleks.com](http://dakar.eleks.com)

**67%**  
of energy supply  
companies in  
Ukraine use DAKAR

**20%**  
implementations  
in European  
power systems

# DIGITAL TRANSFORMATION FOR THE HEALTH MARKET



## Health Information System

ELEKS own product

Since 2005 Doctor Eleks has helped over 1100 hospitals and medical networks in improving their administrative activities, communication with end-users and document flow within Ukraine and abroad

Doctor Eleks helped in the process of informatization the medical care of the whole city of Mariupol, with a population of about 450 thousand people. Having a single medical information space saves patient's time

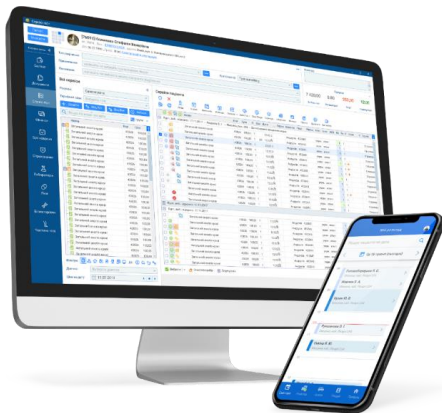
### Olena Ostroverkhova,

Head of the Department of Information Systems and Technologies Implementation of the IT Department of the Mariupol City Council

[promo video](#)

## CHALLENGE

Help to effectively combine medical and administrative aspects of medical practice, by introducing a sophisticated system to automate complex processes, so that medical institutions can work easily.



## THE PRODUCT HELPS WITH

- Registrations and patient documents
- Patient logistics at hospital
- Communication with patient and result sharing
- Creating reports on requests
- Administer staff, finances, warehouse
- Integration with medical equipment

## WEB AND MOBILE SOLUTIONS:

- Physician's personal account
- Patient's personal account
- Hospitalization on web
- Doctor Eleks insurance
- Integration with single governmental services portal



Ukrainian Healthcare reform participation

**1100+**  
hospitals

**50+**  
clients  
from the European Union

**16**  
years  
years of work on the  
Ukrainian market

**8 000 000**  
patients

**5** Regional  
e-government  
medical solutions

**Poland**  
E-government  
and med market solutions



# AUTOMATING INSPECTION WITH SCANS VIA DRONE

## luftronix

In partnership with ELEKS, Luftronix is revolutionizing energy inspection with autonomous, drone-based precision scanning technology.

### Drilling Rigs inspection (up to 100m)

Thanks to Luftronix technology, these inspections can be conducted with zero downtime.

### Pipe Racks inspection

Luftronix technology reduces both the risk and the cost dramatically, detecting potential leaks, corrosion and other problems.

## The luftronix solution

- **Fully automated aerial** vehicle (UAV) hardware, customizable according to inspection needs
- **High-precision** Fused Flow™ GPS-free **navigation**
- **High-resolution imaging** with guaranteed fixed resolution
- **Data capture** and inspector toolkit to analyse, measure and annotate results

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**Fully autonomous**

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**In-hangar or outside**

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**Superior safety**



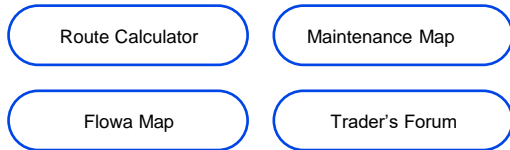
# EUROPEAN GAS MARKET ANALYSIS PLATFORM



A data platform that integrates **gas data from over 60 independent sources** across European markets to help you monitor, maintain, trade and supply gas with maximum efficiency.

- Up-to-date European gas market data
- Smart Visualization
- Faster strategic decision-making
- Ability to plan & calculate gas transportation costs.

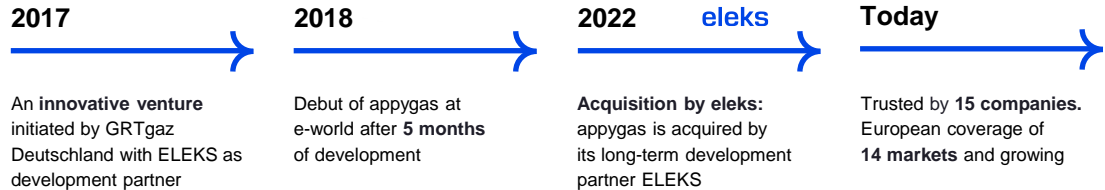
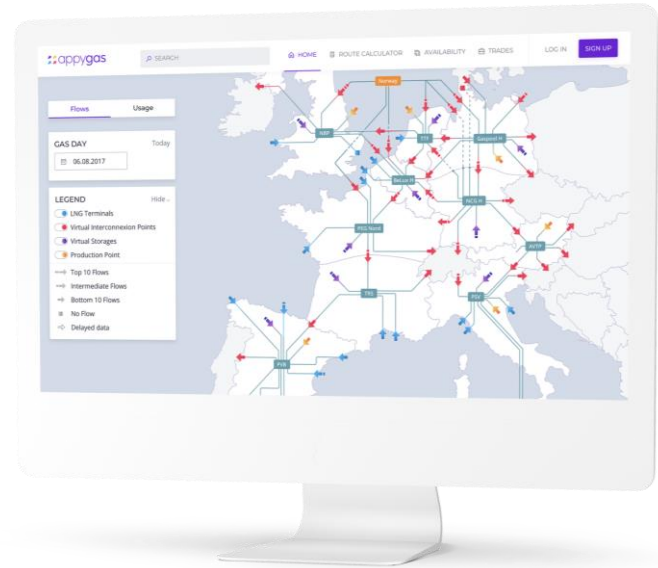
**Appygas provides consolidated information for trades via modules such as:**



Services: Software engineering

**Data-driven innovation tailored to your organisation**

**Improved every day efficiency of all market actors**





**eleks**

# The Custom Software Development Company

**Have a question?**  
Write to [info@eleks.com](mailto:info@eleks.com)

**Find us at**  
[eleks.com](https://eleks.com)